

HOW TO DECORATE YOUR NEW APARTMENT

Once you have reserved your new Cobham Grange apartment, you may want to add a few personal touches. Banner Homes' professional interior designer Dee Hawkins reveals a few key trends for this year.

"The key is not to think of the whole room at once - start with just one item and work your scheme around it," Dee explains. "It could be some wallpaper, or an item of furniture, or even a simple vase, but let your room grow from it, piece by piece, so that you do not get overwhelmed."

Dee suggests that, as current trends are moving away from the bland magnolia minimal look, using strong colours and textures is a good way to proceed. "There is plenty of colour around at the moment, and florals are back in too, so there is lots of scope for texture and pattern," she says. "Stick to more modern

designs, though, in order to avoid your scheme looking too 'busy'. Dark furniture is also very much a trend at the moment, and in the Banner show homes I try to mix different types of furniture to create a sense of individuality," she continues.

One of the most important elements of a new scheme, according to Dee, is the opportunity to 'de-clutter'; "Most of us have things stored in cupboards for 20 years, and 90 per cent of it we don't miss - you will feel much better if you get rid of it all," she says. "Use your new design as an opportunity to move forward and shed the old, de-clutter and resume control over your environment. Maximise storage and then you will have a home with plenty of space for you to enjoy."

The Advantage Collection is a range of customer extras that can be purchased through Banner Homes allowing you to personalise your new Banner home.

ELISA HARRISON STANTON



Elisa Harrison Stanton

Elisa Harrison Stanton has recently joined Banner Homes as their Sales Advisor at Cobham Grange. She previously worked on another successful Banner development in Guildford which was also being marketed through Savills.

After spending many years managing a unique hotel in the Tuscan hills (which enabled her to spend the winters in London and the summers in Italy), Elisa decided to settle back in England and join Banner's team.

With her truly unique working background Elisa has gained a wealth of experience in dealing with clients and providing excellent customer service. She enjoys the satisfaction that she gets from helping people to choose their ideal home pointing out the practical aspects that each plot has to offer and discussing such extras as the Advantage Collection which can make their home that little bit more luxurious.



COBHAM CLUBHOUSE

The residents at Cobham Grange will benefit from a number of services and additional luxuries, one of them being The Clubhouse. This multi-functional room is designed to have the look and feel of a golf Clubhouse.

The room will be available for private hire and events such as a family birthday party.

The clubhouse could also be used for:

- Bridge events
- Cinema nights
- Games nights
- Film nights
- Hire for a private party or gathering



Cobham Grange News

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SHOW APARTMENT LAUNCH



Photography depicts Cobham Grange Show Apartment.

Welcome to the third issue of Cobham Grange News. Since our last up-date we are delighted to announce that the Cobham Grange Show Apartment launched on the 22nd April to an eagerly waiting crowd.

The beautiful gardens, designer kitchens, integrated appliances and well dressed rooms proved very popular with the visitors, and with plots already sold, and more reservations being taken this development is proving to be extremely sought-after.

So don't hesitate, pop down and visit our Show Home today.



The current landscaped gardens and car park are temporary and will be moved. Please consult your Sales Advisor for more information.

FOR MORE INFORMATION ON BANNER HOMES PLEASE VISIT OUR WEBSITE:

www.bannerhomes.co.uk



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Cobham Grange, Between Streets, Cobham, Surrey



INTRODUCING THE EARLY BIRD RESERVATION SCHEME...

Normally, Banner Homes are only able to accept a full reservation on one of our homes if you are in a 'proceedable position'. This means that you must either be in a position where you do not need to sell your current home in order to buy your new one, or you must have a buyer for your existing property and a complete chain behind that buyer. However the Early Bird scheme enables you to reserve the plot of your choice even if you are not in a proceedable position. The Early Bird reservation is in effect a temporary hold on the property for an agreed number of weeks giving you time to sort out your own arrangements - either to get your house on the market, tie up a complete chain, arrange bridging facilities or even explore the possibilities of Banner Homes buying your existing home under the Tailored Home Exchange scheme.



Photography depicts Cobham Grange Show Apartment.



HOW DO WE EXPLORE THIS FURTHER?

In order to find out how an Early Bird reservation could help you, please discuss your circumstances, in the first instance, with the Banner Homes Sales Advisor.

If you decide to proceed with an Early Bird reservation, a £500 reservation deposit will be required. A reservation period will be agreed with you at that time and our staff will then monitor the marketing of your home. The purchase price of your selected Banner Home will be agreed and confirmed to you in writing together with the terms of the scheme.

Should you decide not to proceed to a full reservation we will refund your reservation fee to you, retaining £50 to cover our administration costs.

When you secure a buyer or are able to proceed independently you can upgrade from an Early Bird reservation. A further £500 deposit will be required from you, at this stage together with details of your solicitor, the purchaser of your home and your mortgage arrangements (if applicable). A contract will then be issued to your solicitor and your full deposit will become non-refundable.

THE EARLY BIRD SCHEME

- Reserve the plot of your choice without having sold your existing property.
- Reduce the stress of moving by buying yourself some time to tie together the selling and buying aspects of your move.
- Ensure the plot of your choice is reserved for you whilst you sort out your finances or arrange to sell your existing home.
- Benefit from Banner Homes experience of many local selling agents and let us help to manage them and secure a sale on your own property.

COBHAM GRANGE: HIGH QUALITY, LOW HASSLE



Artist's impression of Cobham Grange

The Banner Homes development will comprise eight one-bedroom and 36 two-bedroom apartments, designed exclusively for the over 55s, and is due for completion between March & May 2007. Cobham Grange is based around a luxury hotel concept, built for everyday life. Homes here are built to the highest specification, with beautiful courtyard gardens and a first class concierge service.

Sales Manager for Banner Homes, Shelley West comments; "There are a growing number of people in Cobham who are looking to downsize in order to cut down on maintenance, release equity and gain security. As such, Cobham Grange is a popular choice for downsizers as the properties do not compromise on space or quality but the development does provide a friendly community for the more discerning individual."

"We are finding that the Cobham Grange development holds particular appeal to residents who have lived in the sought-after Surrey village of Cobham for most of their lives. Many who are keen to downsize, but who have previously

struggled to find a suitable property in the local area, are now seizing this opportunity to buy with Banner Homes. The apartments are in a central location, with Waitrose and the town centre just a few minutes' walk away. I would definitely recommend that interested individuals visit the new Show Apartment and take a look for themselves as many apartments have already been sold and reservations are constantly being taken."

Each apartment at Cobham Grange features a designer kitchen, the latest integrated appliances, granite work surfaces, stylish white bathrooms and en-suites, beautiful ceramic tiling and excellent storage facilities.

A concierge will welcome residents at the door, take delivery of shopping, greet guests and assist with any day-to-day tasks such as making theatre or restaurant reservations. An on-site beauty salon is also available for visiting beauticians, aromatherapists and hairdressers. Cobham Grange also includes a unique club house for social events or for residents' own private hire. The fully equipped kitchen provides the

perfect facility for any event from formal black tie dinners to informal family gatherings and the excellent décor by a distinguished interior designer ensures the perfect backdrop to evening entertainment.

Prices at Cobham Grange range from £275,000 to £470,000. The Show Home is open daily from 10am to 5pm. For further information please call the Sales Advisor at Cobham Grange on 01932 869526. Alternatively visit the Banner Homes web site at www.bannerhomes.co.uk.

COBHAM GRANGE TIME TABLE

Early July 2006:
Marketing Complex opens

December 2006
Completion of communal area

March 2007:
Apartments are ready to move into.

IF YOU ARE NOT ALREADY REGISTERED AND WOULD LIKE TO RECEIVE MORE INFORMATION ON COBHAM GRANGE PLEASE RETURN THE COUPON BELOW



- Please send me further information about Cobham Grange
- Please send me further information about Early Bird Scheme
- Please include me on your general mailing list

Please complete and return to:
Banner Homes, Riverside House, Holtspur Lane,
Wooburn Green, High Wycombe, Bucks HP10 0TJ

Name

Address

Postcode Telephone